Prof. Yuval Feldman

Curriculum Vitae

Faculty of Law Bar-Ilan University Ramat Gan, Israel 52900

Education

Ph.D. Jurisprudence and Social Policy, University of California, Berkeley, 2004. Supervised By Robert D. Cooter; Robert J. Maccoun, Philip Tetlock

L.L.B. Bar-llan University, Magna Cum Laude, Ramat-Gan Israel, 1998.

B.A. Psychology, Magna Cum Laude, 1998.

Research Interests

Behavioral Analysis of Law; Quantitative Approaches to Law and Society; Experimental Law and Economics; Ethical Decision-Making; Employment Law; Regulatory Impact and Social Norms; Compliance, Organizational Misconduct; Formal and Non-formal Enforcement Strategies.

Professional Experience

Professional Expe	<u>rience</u>
2022-2027 Compliance	Head of ERC funded research group on Voluntary
2021 – Present	Associate Dean for Research
2017-Present	Full professor (Mori Lazarof Cair in Legal Research)
2015 - Present	Full Professor (Kaplan Chair in Legal Research), Faculty of
	Law, Bar-Ilan University.
2014- 2023	Senior Fellow for Research, The Israel Democracy Institute,
Sum, 2013	Visiting Professor (Behavioral Law and Econ) U. Carlo
Alberot Torino, Italy	
2013-2015	Non-Residential Lab Fellow, Edmond J. Safra Center for the
	Study of Ethics (Project on Organizational Ethical codes)

2011-2013	Lab Fellow the Edmond J. Safra Center for Ethics (Law School) and the Banaji Social Cognition Lab (Psych Dept.) Harvard University
2011-2015	Professor of Law (Chaver/Associate), Faculty of Law, Bar- Ilan University.
2009 -2011 University.	Senior Lecturer (with tenure), Faculty of Law, Bar-Ilan
2005-2009	Lecturer, Faculty of Law, Bar-Ilan University.
2004-2005	Instructor, Faculty of Law, Bar-Ilan University.
2000-2002	Graduate Student Instructor, Economic Analysis of Private Law, University of California, Berkeley
2000-2002	Graduate Student Instructor, Public Choice, University of California, Berkeley
Sum, 2001	Research Assistant, AFL-CIO State Legislation Project, California Institute of Industrial Relations.
Sum, 2000	Research Assistant, Prof. Robert J. MacCoun, Econometric Analysis of Social Norms and Juvenile Drug Use, University of California, Berkeley.
1998-1999	Teaching Assistant, Criminal Law, Shaarey Mishpat College of Legal Studies, Hod Hasharon.
1998-1999	Clerk to the Honorable Justice Tova Strasberg-Cohen, Israel's Supreme Court, Jerusalem.

1997-1999 Teaching Assistant, Criminal Law, Bar-Ilan University, Ramat-Gan.

1997-1998 Dr. Rosensweig and Co. Attorneys, Tel-Aviv (Tax Law).

Competitive Grants

2022-2027 PI ERC Advanced Grant Generating Voluntary Compliance Across Doctrines and Nations: Integrating the Behavioural and Regulatory Aspects of Governments' Ability to Trust the Public's Cooperation, Ethicality and Compliance".

2023 -2025 (with Oren Perez, Ori Sharon and Anat Chechiik) Promoting reuse and refill policies: regulatory analysis and consumer choice study **Ministry of Environmental Protection**

2023	ISC Conference Grant (with Eyal Pe'er)
2020-2024	Research Grant (with Eyal Pe'er) Regulating Dishonesty Israel National Science Foundation
2019-2021	Research Grant for Bruno Award Recipients Yad Handiv
2017-2018	The Impact of Majority Nationalism Laws on Intergroup Relations (with Netta Barak-Koren & Noam Gidron) Barak Interdisciplinary Research Center; Minerva Foundation , Elicia Foundation, Hebrew U.
2015-2018	Co-PI Piecemeal Adjudication (PI Sahy N. Lavie) Israel National Science Foundation
2015-2016	BIU Provost Competition for annual research groups –research group head Deliberative and Non-Deliberative Choices and Public Policy

2015 Can we Regulate 'Good' People in Subtle Conflicts of Interest Situations (with Eliran Halali) Jerusalem Crime Group 2013-2015 Expressive effects of Ethical codes: An Experimental Survey of U.S. employees' Interpretation, understanding and implementation of institutional ethical policies (With Francesca Gino and Maryam Kaouchaki). Non-Residential Grant, Edmond J. Safra Center for **Ethics at Harvard University** 2014 Behavioral Analysis of Law: Motivation, Cognition and Moral Judgments (with Ilana Ritov, Tehila Kogut, Doron Teichman and Eyal Zamir). Israel National Science Foundation ISF -Workshop Grant The Contribution of Ambiguity to the Creation and Endurance of 2011-2013 Noncompliance in Organizations. Edmond J. Safra Center for Ethics at Harvard University (Residential Lab Grant) Contractual Compliance Motivations (with Doron Teichman). Israel 2011-2014 **National Science Foundation** The Immunity of Civilians in War: Exploring Moral Intuitions about 2009-2011 Killing Innocents in Military Conflicts (with Itzhak Benbaji). Israel **National Science Foundation ISF** 2008-2009 The Litigation Bounty: A Study of the Comparative Effectiveness of Monetary Rewards as Compliance Systems (with Orly Lobel). **American Bar Association** 2008-2009 The Regulatory State at the 21st Century: Fundamental Questions in the Design of Regulatory Policy - Lessons from the Environmental Field (with Oren Perez). Israel National Science Foundation ISF -**Workshop Grant** 2008-2009 An Experimental Analysis of the Effect of Fairness, Social Norms, Self-interest and Legal Context on the Optimal Specificity of Legal Rules. German-Israel Foundation-Young Scientists Program The Instrument Choice Dilemma in the Environmental Field: An 2006-2008 Experimental Approach to the Effect of Regulation on the Formation of Social Norms. Israel (with Oren Perez). Israel National Science Foundation ISF 2005-2007 Labor Laws, Employment Contracts and Collective Agreements: An Experimental Survey of Israeli Employees' Attitudes toward Legality

in the Workplace. **EU International Reintegration Grant (Marry Currie).**

2005-2006 Research Grant (with David Hann). **Institute for the Study of the Banking Industry**

Honors and Fellowships

- 2022 Einhorn award for best paper for young scholar (awarded to the lead author of the paper – Dr. Ori Plonski) by the SJDM society for our joint work
- 2021 The Fatal Award for excellence in Legal research
- 2020 The Bruno Award for Researchers under 50
- 2019 The Chesin Award for excellence in Legal research for Senior Scholar
- 2011-2013 Edmond J. Safra Center for Ethics at Harvard University
- 2008 The Zeltner Award for the Young Scholar Tel-Aviv University and the Rotary Foundation
- 2007-2010 Alon Fellowship Israel's Counsel for Advancing Science
- 2003 Liberty Fund, DC, Honorarium

Jerusalem

- 2002-2003 UC Berkeley Graduate Division, Fellowship
- 2002 George Mason University, Honorarium
- 2001-2004 Institute for Humane Studies, Research Fellowship
- 2003-2004 JSP/Graduate Division Department Level Fellowships
- 2001-2002 JSP/Graduate Division Department Level Fellowships
- 2000-2004 John M. Olin Research Fellowship in Law and Economics
- 2000 Society of Psychological Study of Social Issues
- 1999-2001 Fulbright (U.S-Israel) Doctoral Fellowship
- 1999-2000 The Rothschild Foundation Yad Hanadiv- Doctoral Fellowship

Academic Activities

2022 -Present	Member of the Foundation for advancement of Humanities and Social Sciences, Israel Academy of Sciences and
	Humanities
2020-2021	Co-organizer (with Dr. Adi Libson) of an international research group on Corporate Governance and Behavioral
	Ethics funded by the Institute of Advance Studies in

2020	Member of the Steering Committee Academia IL Collective Impact on Covid 19 (an initiative of 1000+ researchers from all universities in Israel	
2019-2020	Representative of the Law school in the university appointments committee	
2017 Co-Founder (with Benjamin Van Rooij and Adam Fine) Compliance net (global network of compliance researchers)		
2016-2020	Member of Israel's Young Academy of Sciences	
2016 -2017	Justice and Ethics Group for the Behavioral Science and Policy Association in support of the White House Social and Behavioral Science Team (WH SBST). European Journal of Law & Economics Editorial Board	
2017 - 2018 -	Regulation & Governance Editorial Board Law & Policy Editorial Board	
2015-2016	Organizer of a Multi-Disciplinary Group on Deliberative and Non- Deliberative Choices and Public Policy (funded by BIU Provost)	
2015-2018	Co-Director (with Dr. Raanan Sulziano Keinan) ERC Funded Behavioral and Experimental Research Group on Proportionality Judgments (6 researchers) (PI Mota Kreminzer)	
2015- 2017	Co-Director (with Yotam Margalit) Research Group on Reform in Public Sector and Employment Relationship in Israel (Funded by the Israel Democracy Institute)	
2015	Higher Academic Council Bar Ilan ; University Appeals Committee	
2014- 2014	Senior Research Fellow, Israeli Institute of Democracy, starting	
2012-	Member of the Editorial Board of Regulation & Governance	
2010-2018	Member of the Hiring Committee	
2014	Member of the Program Committee ISNIE, Harvard University 2015	
2005-2010	Member of Graduate Program Committee	

International Conferences and Workshops: Organized

2023 Co Organizer (with Eyal Pe'er, Ronit Mantel and Yoni Sleiter) Trust Enhancing Regulation

- 2021 Co Organizer (with Adi Libson and Gideon Porchomovski) Behavioral Ethics and Corporate Governance
- 2018 Co Organizer (with Benjamin Van Rooij and Adam Fine) Inaugural Conference on Measuring Compliance UC Irvine June 2018
- 2016 Co Organizer (with Eyal Peer and Oren Perez) International conference on deliberative and non-deliberative choices and public policy
- 2016 Co Organizer (with Ra'anan Sulziano Keinan and Talia Steiner) ERC Expert workshop on behavioral and experimental approaches to Proportionality
- 2013 Co-Organizer (with Ilana Ritov, Tehila Kogut, Doron Teichman and Eyal Zamir).Behavioral Analysis of Law: Motivation, Cognition and Moral Judgments (ISF Funded)
- 2009 Co-Organizer (with Oren Perez) International workshop on Regulation (Funded by the ISF)
- 2006 Co-organizer (with Alon Harel) International Conference on Social Norms and Legal compliance (Funded by the EU Grant)

Presentation in International Conferences and Workshops (partial list)

- Can we Trust the Public, Public Lecture London School of Economics March 24
- Can we use Trust Based Regulation in Polarized Societies (with Tom Tyler and Libby Maman) EUI(Jan 2024)
- Trust and Technology Keynote Speech, Erasmus University School of law Nov 23
- Affidavits vs. Pleadges (with Rinat Markovitz) U of Chicago Empirical Legal Studies
- Data Driven Trust (with Aronson and Lobel), University of Antwerp ECPR, University of Barcellona, ComplianceNet at American University,
- Empathy In Contracts (with Ori Katz) Chicago -Michigan Experimental workshop
- Trust and regulation, Empirical legal Studies, UVA Nov 2022
- Honesty Pledges, Behavioral public policy LSE Sept 2022
- Law and society, U of Lisbon July 2022
- Compliance Net, U of Amsterdam July 2022
- Key note talk on Behavioral Ethics and Compliance **U of Barcelona** (Online)
- The Futile Legal Attempt to Change Peoples' moral preferences (with Yoram Kaplan) UC Berkeley Feb 2020; CompilanceNet UCL (online) June 2021
- Effect of Nation Law on intergroup relations in Israel (With Netta Barak-Coren and Noam Gidron) Annual Conference of Empirical Legal Conference Clermont Mckenna College Nov 2020

- Big Data and Bounded Ethicality (with Yotam Kaplan) 2nd Annual Compliance Net Villanova University May 2019
- The Law of Good People CUP (2018)
 Oxford University The center for Socio Legal Studies, Stanford University
 Faculty workshop, UC Berkeley Law, Econ and Business Workshop, UC Hastings
 Workshop, Notre dam U in Dublin; U of Lausanne Regulatory Governance
 Standing Group, NYU Law and Economics; Penn Law and Regulation; NYU Stern
 Business School-Ethical Group; U of Michigan Ross Business School Business
 Ethics; Key note Italian Law and Economics Annual Conference- U of Salento;
 Chicago Law School- Law and Economics Society; ComplianceNet First annual
 conference UC Irvine, American Bar Foundation Seminar,; Frankfurt University;
 Bonn University Law and Economics Workshop, Munich Technical University,
 Bocerious Law School, Hamburg; Italian Law and Economics KeyNote u of Salento;
 Athens Key note, Key Note Salezia University in Katowich Book Panel Utrecht
 University; Book Symposium Law and Society Washington DC 2019; Annual
 Employment law Symposium KU Leuven
- The ethical perils of codes of conduct written in a personal, informal language (Maryam Koachaki and Francesca Gino) American Law and Economics Association Yale University May 2017; in Symposium on Cheating in the Workplace: New Directions in Theory and Research Academy of Management Conference Atlanta Aug 2017; Experimental Social Psychology Boston Oct 2017; Conference on Empirical Legal Studies, Michigan University
 - Using Big data to Curb Ordinary Unethicality (with Yotam Kaplan), ECPR
 Standing Group, U of Lausanne; Private law consortium Harvard
 University; complianceNet conference UC Irvine; ELEA, September 2019
 - Regulating Good People in Subtle Conflict of interest Situations: Wink the Nudge Utrecht University May 2017
 - The law and Economics of Good and Bad People, Key Note Panel Italian Law and Economics, U Turin Dec 2016
 - Economics; Penn Regulation series; American Bar Foundation; Key Note speech at the 2018 Italian Law and Economics
 - Behavioral Insight Teams: Legal and Ethical Perspectives BX2016 Harvard University June 2016
 - Can we Regulate Good People? (with Eliran Halali) in The Annual Conference of Empirical Legal Studies, Washington U St. Louis Oct 2015; Inaugural European Empirical Legal Studies Conference, U of Amsterdam June 2016;
 - Formal and Social Enforcement in Response to Individual vs. Corporate Transgressions" (with Uriel Haran and Doron Teichman) in The Annual Conference of Empirical Legal Studies, Washington U St. Louis Oct 2015 (Doron)
 - Regulating Situational and Intentional Wrong-Doers, TILEC Tilburg University Sept 2015
 - The Law of Good People: Challenging States' Ability to Regulate Human Behavior, **Notre Dam U** Dublin July 2015

- 'Anchoring Legal Standards' (with Doron Teichman and Amos Schur) in The 9th Annual Conference of Empirical Legal Studies, UC Berkeley Nov 2014. American Law and Economics Association May 2015
- 'Behavioral Insights on Employee Mobility in the Hi-Tech Industry', in The Non-Compete Workshop, the Max Plank Institute for the Study of Innovation, Munich, Nov 2014.
- 'The Law of Bad and Good People' in Workshop on Individual Differences in Law, **Notre Dam in London** June 2014.
- Representing Israel (with Prof. Ilana Ritov) Inauguration meeting of the Global Empirical Legal Studies, Cornell University June 2014
- 'Behavioral Tradeoffs' (with Orly Lobel) in *Workshop Nudging in Europe:what can Law Learn from Behavioral Science*, **University of Liege**, **Belgium** Dec 2014.
- 'Expressive effects of Ethical codes: An Experimental Survey of U.S employees' Interpretation, understanding and implementation of institutional ethical policies' (With Francesca Gino and Maryam Kaouchaki) in Edmond J. Safra Center Harvard Law School.
- 'Behavioral Equity' (with Henry Smith) in What Makes Intervention Legitimate?
 31st Seminar on New Institutional Economics, Weimar, Germany, June 2013;
 The Law and Econ Workshop of Harvard University, Feb 2014; Faculty workshop of the IDC Herzeliya And Tel Aviv University Law Schools
- 'Legal Ambiguity and Self Interest: The role of Dual-Process Interpretation in Implicit Corruption' (with Mazarin Banaji and Greg Willard) in American Association of Law and Society conference, Boston, May 2013/
- 'An Experimental Analysis of the Effect of Good Faith, Legal Specificity and Probability of Sanctioning on Compliance and Performance' (With Henry Smith and Constantine Boussalis) in *American Association of Law and Society* conference, Boston, May 2013; Conference of Empirical Legal Studies, University of Pennsylvania, October 2013; American Law& Economics (Henry) Private Law Workshop, U Penn Law School, May 2014.
- 'Optimizing the Efficacy of Law in Curbing Misconducts in the Pharmaceutical Industry' (with Rebecca Gauthier & Troy Schuller) in American Association of Law and Society conference, Boston, May 2013. [Invited Paper for Symposium J. LAW, MEDICINE & ETHICS].

- Bounded Ethicality and the Law: A Proposed Framework for the incorporation of Ethical Decision Making Research into Behavioral Law and Economics' in Law and Market Behavior Conference, University of Notre Dame, April 2013.
- 'Commonsense Morality and the Ethics of Killing in War: An Experimental Survey of the Israeli Population' (with Yitzhak Benbaji and Amir Falk) in Empirical Legal Studies Conference, Stanford University, 2012.
- 'Perception of Legality, Dual Process Reasoning, and Ethical Decision-Making' in *PCW, Academy of Management Annual Conference*, **Boston**, August 2012.
- 'The Effect of Specificity and Monitoring on Compliance, Performance and Innovation' in *Gruter Institute Conference*, **Lake Tahoe**, May 2012.
- 'Reference Points and Contract Interpretation: An Empirical Examination' (With Doron Teichman and Amos Schur) in American Law and Economics Annual Meeting Stanford university 2012 (Doron);, Boston University Law School Faculty Workshop, Boston, April 2012; UC Berkeley Law and Econ Workshop, Berkeley Universy, October 2012.
- 'Motivating Environmental Action in an Heterogeneous Regulatory Environment: Framing, Crowding out and Institutional Effects' (With Oren Perez) in Annual Meeting of the Society of Environmental Law and Economics, University of Amsterdam, June 2011 (Oren).
- 'Are all Contractual Obligations Created Equal?' (with Doron Teichman) in American Law and Economics Association, Columbia University, May 2011; A joint ETH Zurich Workshop, (University of Zurich, University of St. Gallen and University of Lucerne Law and Economics), Zurich, February 2011; and Conference on Empirical Legal Studies, Yale University, November 2010.
- 'The Incentives Matrix: Experimental Studies of the Comparative Effectiveness of Enforcement Systems' (with Orly Lobel) in American Bar Foundation, Chicago, November 2010; Yale-Stanford Junior Faculty Forum, Yale, June 2010; American Law and Economics Association, Princeton, May 2010; Building Theory through Empirical Legal Studies, UC Berkeley, April 2009.
- 'Decentralized Enforcement Techniques' (with Orly Lobel) in *Law& Society Annual Meeting*, **Chicago**, May 2010.
- 'The Complexity of Disentangling Intrinsic and Extrinsic compliance Motivations: Theoretical and Empirical Insights from the Behavioral Analysis of Law' in *Washington U at St. Louis Round Table on For Love or Money,* **Washington**, March 2010.
- 'Legal Uncertainty as an Authenticity Enhancing Device' (with Shachar Lifshitz) in *Behavioral Analysis of Law*, **Haifa University**, December 2009; //LSA, IDC Herzeliya, December 2010.
- What Employees Really Want' (with Amir Falk and Miri Katz) in Empirical Legal Studies Conference, Tel Aviv University, March 2009; Law & Society Annual Meeting, Chicago, May 2010.

- 'How Law Changes the Environmental Mind: An Experimental Study of the Effect of Legal Norms on Moral Perceptions and Civic Enforcement' (With Oren Perez) in *ILSA*, **Hebrew University of Jerusalem**, December 2008.
- 'Are all Legal Probabilities Created Equal' (with Doron Teichman) in Empirical and Behavioral Analysis of Criminal law, Hebrew University of Jerusalem, May 2008; Boston University Law and Economics Workshop, Boston, September 2008; European Law and Economics (Presented by Doron), Rome, September 2009; Max Planck Institute for Human Development, Berlin, September 2009; Max Planck Institute for Collective Goods, Bonn, September 2009/
- 'Mandated Justice: The potential promise and possible pitfalls of mandating procedural justice' (with Tom Tyler) in *Empirical Legal Studies Annual* Conference, Cornell University, September 2008; American Law and Society Association (Tom), McGill University, May 2008; Hebrew University of Jerusalem. 2010.
- 'Decentralized Enforcement in the Workplace: An Experimental Analysis of the interrelationship between the State, the Organization and the Individual Employee' (with Orly Lobel) in *American Law and Society Association-Workshop on Regulation* in **Humboldt University**, July 2007.
- 'The Misperception of Norms: The Psychology of Bias and the Economics of Equilibrium' (with Robert D. Cooter, Michal Feldman), American Law and Economics Association (Robert), Harvard University, May 2007)
- 'Are all Legal Dollars Created Equal' (with Doron Teichman) in *Euro-Journal of Empirical Legal Studies*, **Berlin**, July 2007.
- 'Social Norms and Legal Ambiguity: An Experimental Analysis of the Rule vs. Standard Dilemma' (with Alon Harel) in *Behavioral and Experimental Law and Economics*, **The Hebrew University of Jerusalem**, June 2006; *Max Plank Institute for the Study of Collective Goods*, **Bonn**, January 2007.
- 'The Expressive Function of the Law: Legality, Cost, Intrinsic Motivation and Consensus' in *The First Conference of Empirical Legal Studies*, University of Texas, October 2006.
- XVIII World Congress on Labor law and Social Security, Sorbonne, ,September 2006.
- 'The Behavioral Foundations of Trade Secrets: Tangibility, Authorship and Legality' in *IP in the Workplace*, **IDC Herzliya**, December 2005.
- 'Behavioral and Social Mechanisms that Undermine Legality in the Workplace: Examining The Efficacy of Trade-Secrets Laws Among Knowledge Workers in

Silicon Valley' in *Workshop on the Law and Economics of Intellectual Property*, **LIUC**, Italy, July 2005; *Law and Society 10th Summer Institution*, **Berkeley University**, July 2003.

- 'The Behavioral Foundations of Trade Secrets: Tangibility, Authorship and Legality' in *Law and Society Annual Meeting*, **Chicago**, May 2004.
- 'The Behavioral Foundations of the Expressive Function of the Law' in *Law and Society Annual Meeting*, **Chicago**, May 2004.
- 'Old Wine for the "New" Norms Literature, The Social Psychology of Social Norms and Legal Compliance in *The Law and Economics of Irrational Behavior*, **George Mason University**, November 2002.
- 'An Experimental Approach to the Study of Normative Failures: Divulging of Trade Secrets by Silicon Valley Employees in *Law and Society Association* Annual Meeting University of British Columbia, June 2002.
- 'Perceptions of Human Capital, Normative Control and Fairness: An Experimental Approach to Silicon Valley Trade-Secret Practices' in Law, Economics and Psychology, UC Berkeley, April 2002.
- 'Control or Security, Therapeutic Approach to the Freedom of Contracts' in Second International Conference on Therapeutic Jurisprudence, University of Cincinnati, May 2001.
- 'Motivational Jurisprudence and legal Policy' in *Annual Meeting of The Society of Psychological Study of Social Issues*, **University of Minnesota**, June 2000.

Publications

Books

<u>The Law of Good People: Challenging States' Ability to Regulate Human Behavior (Cambridge University Press 2018)</u>

Should States Trust the Public? The Promise and Perils of Voluntary Compliance

(forthcoming Cambridge University Press 2024)

Papers

- 1. Yuval Feldman, *Can we Trust The behavioral Code*, Jerusalem Review of Legal Studies (2024)
- 2. Rinat Hilo Merkovitch, Eyal Pe'er and Yuval Feldman, Affidavit aversion: Public preferences for trust-based policy instruments, **Regulation and Governance** 2023
- 3. Chris Folmer, Yuval Feldman Benjamin Van Rooij ,Cross-Theoretical Compliance: An Integrative Compliance Analysis of COVID-19 Mitigation Responses in Israel Administration and Society (2023)
- Ori Plonsky, Daniel L. Chen, Liat Netzer, Talya Steiner & Yuval Feldman <u>Motivational drivers for serial position effects: Evidence from high-stakes</u> <u>legal decisions Forthcoming</u> J. of Applied Psychology (2023) [won Rapaport Prize]
- Hadar Dancig -Rosenberg & Yuval Feldman <u>A Behavioural Ethics</u> <u>Perspective on the theory of Criminal Law & Punishment.</u> (In Aguiar, F., <u>Gaitán, A. & Viciana, H. (eds.).</u> Issues in Experimental Moral <u>Philosophy. London: Routledge.</u> (2023)
- Feldman, Yuval, Kricheli Tami and Porat Haggay. "Are all legal discriminations created equal forthcoming." Law & Psychology Review 47 (2023).
- 7. Maman Liby, Yuval Feldman & Levi-Faur David, <u>Varieties of Regulatory Regimes and their Effect on Public Trust in Market Actors</u> <u>J. of European Public Policy (2022)</u>
- 8. Aronson, Ori, Julia Elad Strenger, Thomas Kesler & Yuval Feldman "Does personalization of officeholders undermine the legitimacy of the office? On perceptions of objectivity in legal decision making." Regulation & Governance (2022).
- 9. Barak Corren, Netta, Noam Gidron, and Yuval Feldman. "Majority Nationalism Laws and the Equal Citizenship of Minorities: Experimental, Panel, and Cross-Sectional Evidence from Israel." J. of Legal Studies (2022)

- 10. Becher, Shmuel I., Yuval Feldman, and Meirav Furth-Matzkin. "Toxic Promises." *BCL Rev.* 63 (2022): 753.
- 11. Ferber, Sari Goldstein, et al. "Perceived social support in the social distancing era: the association between circles of potential support and COVID-19 reactive psychopathology." *Anxiety, Stress, & Coping* 35.1 (2022): 58-71.
- 12. Feldman, Yuval, and Neta Nadiv. "A Behavioural Ethics Approach to Employment Law and Workplace Norms." International Journal of Comparative Labour Law and Industrial Relations 37.2/3 (2021).
- 13. Peer, Eyal, and Yuval Feldman. "Honesty pledges for the behaviorally-based regulation of dishonesty." *Journal of European Public Policy* 28.5 (2021): 761-781.
- 14. Feldman, Yuval, and Yotam Kaplan. "Ethical Blind Spots & Regulatory Traps: On Distorted Regulatory Incentives, Behavioral Ethics & Legal Design." Law and Economics of Regulation. Springer, Cham, 2021. 37-54.
- 15. Feldman, Yuval, Adi Libson, and Gideon Parchomovsky. "Corporate Law for Good People." *Nw. UL Rev.* 115 (2020): 1125.
- 16. Feldman, Yuval. "The Law of Good People—Book Symposium: Reply to Comments and Criticism." *Jerusalem Review of Legal Studies* 22.1 (2020): 78-87.
- 17. Yotam Kaplan & Yuval Feldman Law and Preferences: A Behavioral Ethics Approach (with) forthcoming in **Theoretical Inquiries in Law** (2021)
- 18. Motsenok, Marina, et al. "The slippery slope of rights-restricting temporary measures: an experimental analysis." *Behavioural Public Policy* (2020): 1-21.
- 19. Tikotsky, Ariel, Eyal Pe'er, and Yuval Feldman. "Which nudges do businesses like? Managers' attitudes towards nudges directed at their business or at their customers." *Journal of Economic Behavior & Organization* 170 (2020): 43-51.
- 20. Kouchaki, Maryam, Francesca Gino, and Yuval Feldman. "The ethical perils of personal, communal relations: A language perspective." *Psychological science* 30.12 (2019): 1745-1766.
- 21. Feldman, Yuval, and Yotam Kaplan. "Big Data and Bounded Ethicality." Cornell JL & Pub. Pol'y 29 (2019): 39.

- 22. Becher, Samuel, Yuval Feldman, and Orly Lobel. "Poor Consumer (s) Law: The Case of High-Cost Credit and Payday Loans." *Legal Applications of Marketing Theory, Jacob Gersen & Joel Steckel, eds., Cambridge University Press (2020, Forthcoming), San Diego Legal Studies Paper* 18-357 (2018): 18-20.
- 23. Pe'er, Eyal, et al. "Do minorities like nudges? The role of group norms in attitudes towards behavioral policy." *Judgment and Decision making* 14.1 (2019):
- 24. Lavie, Shay, Tal Ganor, and Yuval Feldman. "Adjusting legal standards." *European Journal of Law and Economics* 49.1 (2020): 33-53.
- 25. Feldman, Yuval, and Yotam Kaplan. "Behavioral ethics as compliance." Forthcoming, Cambridge Handbook of Compliance (Van Rooij & Sokol Eds.), Bar Ilan University Faculty of Law Research Paper 19-18 (2019).
- 26. Barak-Corren, Netta, Yuval Feldman, and Noam Gidron. "The provocative effect of law: Majority nationalism and minority discrimination." *Journal of Empirical Legal Studies* 15.4 (2018): 951-986.
- 27. Yuval Feldman, Curbing Organizational Corruption: to Reduce Misconduct, add *Behavioral Ethics to your Toolbox*, **Behavioral Science AND Policy** *Special Volume on Corruption* (2018).
- 28. Feldman, Yuval, and Eliran Halali. "Regulating "good" people in subtle conflicts of interest situations." *Journal of Business Ethics* 154.1 (2019): 65-83.
- 29. Sah, Sunita, et al. "Combating biased decisionmaking & promoting justice & equal treatment." *Behavioral Science & Policy* 2.2 (2016): 78-87.
- 30. Boussalis, Constantine, Yuval Feldman, and Henry E. Smith. "Experimental Analysis of the Effect of Standards on Compliance and Performance." *Regulation & Governance* (March 2017), Harvard Public Law Working Paper 17-43 (2016): 18-04.
- 31. Fine, Adam, et al. "Rule orientation and behavior: Development and validation of a scale measuring individual acceptance of rule violation." *Psychology, Public Policy, and Law* 22.3 (2016): 314.
- 32. Shmuel Becher and Yuval Feldman Non Verbal Market Manipulation and Consumer Protection Law, CARDOZO LAW REVIEW (2017)
- 33. Feldman, Yuval, Amos Schurr, and Doron Teichman. "Anchoring legal standards." **Journal of Empirical Legal Studies** 13.2 (2016): 298-329.

- 34. Feldman, Yuval, and Shahar Lifshitz. "Blinding the Law: The Potential Virtue of Legal Uncertainty." In: Robertson, Christopher G., and Aaron Kesselheim, eds. *Blinding as a solution to bias: Strengthening biomedical science, forensic science, and law.* Academic Press, 2016.
- 35. Feldman, Yuval, and Tami Kricheli-Katz. "The human mind and human rights: A call for an integrative study of the mechanisms generating employment discrimination across different social categories." *The Law & Ethics of Human Rights* 9.1 (2015): 43-67.
- 36. Yuval Feldman and Orly Lobel *Behavioral Trade-Off, in Nudging and the Law,* in **What Can EU Law Learn From Behavioural Sciences?** (Alberto Alemanno and Anne-Lise Sibony Eds., Hart Publishing, 2015).
- 37. Benbaji, Yitzhak, Amir Falk, and Yuval Feldman. "Commonsense morality and the ethics of killing in war: An experimental survey of the Israeli population." *The Law & Ethics of Human Rights* 9.2 (2015): 195-227.
- 38. Feldman, Yuval. "Behavioral ethics meets behavioral law and economics." In Behavioral Law and Economics (Zamir and Teichman Eds. 2014).
- 39. Feldman, Yuval, and Henry E. Smith. "Behavioral equity." Journal of Institutional and Theoretical Economics: *JITE* (2014): 137-159.
- 40. Feldman, Yuval, Rebecca Gauthier, and Troy Schuler. "Curbing misconduct in the pharmaceutical industry: insights from behavioral ethics and the behavioral approach to law." *The Journal of Law, Medicine & Ethics* 41.3 (2013): 620-628.
- 41. Feldman, Yuval, Amos Schurr, and Doron Teichman. "Reference points and contractual choices: An experimental examination." *Journal of Empirical Legal Studies* 10.3 (2013): 512-541.
- 42. Feldman, Yuval, and Orly Lobel. "12. Individuals as enforcers: the design of employee reporting systems." *Explaining compliance: Business responses to regulation* (2011): 263.
- 43. Orly Lobel and Lilach Luria and Yuval Feldman Law and Economics of Employment law, HANDBOOK OF LAW & ECONOMICS IN ISRAEL (2012).
- 44. Feldman, Yuval, and Tom R. Tyler. "Mandated justice: The potential promise and possible pitfalls of mandating procedural justice in the workplace." *Regulation & Governance* 6.1 (2012): 46-65.

- 45. Feldman, Yuval, and Oren Perez. "Motivating environmental action in a pluralistic regulatory environment: An experimental study of framing, crowding out, and institutional effects in the context of recycling policies." *Law & Society Review* 46.2 (2012): 405-442.
- 46. Feldman, Yuval, and Doron Teichman. "Are all contractual obligations created equal." *Geo. LJ* 100 (2011): 5.
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- Competition and Dishonesty (With Eyal Pe'er and Ronit Montel Rosenberg)
- Dishonesty in High Sakes Decisions (With Eyal Pe'er and Ronit Montel Rosenberg)
- Identification and Involvement with Honesty Nudges (with Eyal Pe'er, Dan Arieli and Nina Mazar) [R&R JESP]
- Should corporations play nice? (with Hajin Kim)

- Should We Conduct Business with Friends? (with Ayala Sela and Michael Goldbluim)
- The role of tax morale on actual tax compliance: A meta-analytical review (with Jonathan Slater, Matthias Kasper and Ewout Meijer)
- A Meta-Analysis of Crowding Effects on Pro-Environmental Motivation (with Jonathan Slater, Shaun Larcom and Ewout Meijer)
- Voluntary Compliance Consistency across regulatory domains (with Jonathan Slater and Mikaella Assoulin)
- The Spillover Effect of Various Regulatory Approaches On Prosocial Behavior (with Jonathan Slater and Tami Kricheli-Katz)
- Cross Cultural Predictability of Voluntary Compliance (With Mikallea Assulin Julia Elad Sternberg)
- Self Regulation A Systematic Review (with Libby Maman)
- Michael Goldblum, Henry Smith Yuval Feldman Revisiting Intrinsic Motivation in Behavioral Equity
- The Promise and Perils of Equity in contracts (with Ori Katz)
- The Danger of Puffery in Sustainability Reports: An NLP approach (with Hajin Kim, Ronen Feldman and Ningzi Li)
- Cross Validation and Predictability of Sustainability reports (with Hajin Kim, Ronen Feldman and Ningzi Li)
- Trust-based regulation in polarizing societies (with Libby Maman and Tom Tyler)
- The risk of Personal Relations as legal compliance motivated (invited paper) (with Ayala Sela and Michael Goldblum
- Can we Nudge Criminals?: An RCT (with Barak Ariel)
- NLP approach to Leaders Pleas for Public Cooperation during Covid (With Or Cohen Sason)
- Mandating Social Enforcement (With Koen Vorst, David Levi Faur, Rinat Markovitz)
- Proportionality and Cross Domain Predictability: on the Limits of Past Behavior (with Ori Aronson and Orly Lobel)

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- Are All Legal Probabilities created Equal (With Doron Teichman) NYU Legal Workshop (2010).
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- National Report on the Regulation of Triangular Relationships in Israel (with Ronit Nadiv), of XVIII World Congress of Labor and Social Security Law, Paris, September 2006.
- Attitudes and Behavior, ENCYCLOPEDIA OF LAW AND SOCIETY AMERICAN AND GLOBAL PERSPECTIVES, SAGE Publications, 2006.

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- A Plan on Combating Government Corruption (With Kreminzer, Navot
- On Implicit Employment Discrimination (With Krichli Katz & Porat)
- Creating A behavioral Insight Team in Israel (w/Zalivanksi)
- Inexpressive effects of the Nation Law (Barak Koren & Gidorn)
- Behavioral Ethics and conflict of interest (w/ Friver)
- Nudging in Israel (w/ Pe'er)
- Reducing regulatory burden (w/ Pe'er)
- Regulatory Dilemmas in fighting Covid

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PhD Dissertation Topic

Confidential Know-How Sharing and Trade-Secrets Laws: Studying the Interaction between Legality, Social Norms and Justice among High-Tech Employees in Silicon Valley (available online through Proquest).

Dissertation Committee: Robert D. Cooter (co-chair); Robert J. MacCoun (co-chair); Philip E. Tetlock.

<u>Courses</u>

Employment/labor law; IP in the Workplace; Law and Psychology; Behavioral Law and Economics; Law and Rationality, Research Methods, Conflict of Interests; Empirical Legal Methods

Professional Memberships

American Law and Society Association; Empirical Legal Studies Association; American Law and Economics Association; CompianceNet

PhD Students

Tehilla Rozenszig (with Miriam Biton)

Noa Yosef (with Hadar Danzig-Rozenberg)

Sima Kremer (with Alon Harel)

Lior Mashaali (with Shahar Lifshits)

Neta Nadiv

Idit Solomon (with Shiri Regev)

Gal Rosenszweig

Hadas Ben Avraham

Kfir Manor

Rotem Shpigler