

# **Prof. Yuval Feldman**

## **Curriculum Vitae**

Faculty of Law

Bar-Ilan University

Ramat Gan, Israel 52900

## **Education**

Ph.D. Jurisprudence and Social Policy, University of California, Berkeley, 2004.

Supervised By Robert D. Cooter; Robert J. Maccoun, Philip Tetlock

L.L.B. Bar-Ilan University, *Magna Cum Laude*, Ramat-Gan Israel, 1998.

B.A. Psychology, *Magna Cum Laude*, 1998.

## **Research Interests**

Behavioral Analysis of Law; Quantitative Approaches to Law and Society; Experimental Law and Economics; Ethical Decision-Making; Employment Law; Regulatory Impact and Social Norms; Organizational Misconduct; Formal and Non-formal Enforcement Strategies.

## **Professional Experience**

2015 – Present	Full Professor (Kaplan Chair in Legal Research), Faculty of Law, Bar-Ilan University.
2014 – Present	Senior Fellow for Research, The Israel Democracy Institute,
Sum, 2013	Visiting Professor (Behavioral Law and Econ) U. Torino, Italy
2013 – 2015	Non-Residential Lab Fellow, Edmond J. Safra Center for the Study of Ethics (Project on Organizational Ethical codes)
2011 – 2013	Lab Fellow the Edmond J. Safra Center for Ethics (Law School) and the Banaji Social Cognition Lab (Psych Dept.) Harvard University

2011 - 2015	Professor of Law (Chaver / Associate), Faculty of Law, Bar-Ilan University.
2009 – 2011	Senior Lecturer (with tenure), Faculty of Law, Bar-Ilan University.
2005 – 2009	Lecturer, Faculty of Law, Bar-Ilan University.
2004 – 2005	Instructor, Faculty of Law, Bar-Ilan University.
2000 – 2002	Graduate Student Instructor, Economic Analysis of Private Law, University of California, Berkeley
2000 – 2002	Graduate Student Instructor, Public Choice, University of California, Berkeley
Sum, 2001	Research Assistant, AFL-CIO State Legislation Project, California Institute of Industrial Relations.
Sum, 2000	Research Assistant, Prof. Robert J. MacCoun, Econometric Analysis of Social Norms and Juvenile Drug Use, University of California, Berkeley.
1998 – 1999	Teaching Assistant, Criminal Law, Shaarey Mishpat College of Legal Studies, Hod Hasharon.
1998 – 1999	Clerk to the Honorable Justice Tova Strasberg-Cohen, Israel's Supreme Court, Jerusalem.
1997 – 1999	Teaching Assistant, Criminal Law, Bar-Ilan University, Ramat-Gan.
1997 – 1998	Dr. Rosensweig and Co. Attorneys, Tel-Aviv (Tax Law).

### **Competitive Grants**

2015 – 2018	Co-PI Piecemeal Adjudication (PI Sahy N. Lavie) Israel National Science Foundation
2015 – 2016	<b><u>BIU Provost Competition for annual research groups</u></b> -- Deliberative and Non-Deliberative Choices and Public Policy
2015	Can we Regulate 'Good' People in Subtle Conflicts of Interest Situations (with Eliran Halali) Jerusalem Crime Group

- 2013 – 2015 Expressive effects of Ethical codes: An Experimental Survey of U.S employees' Interpretation, understanding and implementation of institutional ethical policies (With Francesca Gino and Maryam Kaouchaki). Non-Residential Grant, Edmond J. Safra Center for Ethics at Harvard University
- 2014 Behavioral Analysis of Law: Motivation, Cognition and Moral Judgments (with Ilana Ritov, Tehila Kogut, Doron Teichman and Eyal Zamir). **Israel National Science Foundation ISF - Workshop Grant**
- 2011 – 2013 The Contribution of Ambiguity to the Creation and Endurance of Noncompliance in Organizations. **Edmond J. Safra Center for Ethics at Harvard University** (Residential Lab Grant)
- 2011 – 2014 Contractual Compliance Motivations (with Doron Teichman). **Israel National Science Foundation**
- 2009 – 2011 The Immunity of Civilians in War: Exploring Moral Intuitions about Killing Innocents in Military Conflicts (with Itzhak Benbaji). **Israel National Science Foundation ISF**
- 2008 – 2009 The Litigation Bounty: A Study of the Comparative Effectiveness of Monetary Rewards as Compliance Systems (with Orly Lobel). **American Bar Association**
- 2008 – 2009 The Regulatory State at the 21st Century: Fundamental Questions in the Design of Regulatory Policy - Lessons from the Environmental Field (with Oren Perez). **Israel National Science Foundation ISF -Workshop Grant**
- 2008 – 2009 An Experimental Analysis of the Effect of Fairness, Social Norms, Self-interest and Legal Context on the Optimal Specificity of Legal Rules. **German-Israel Foundation-Young Scientists Program**

- 2006 – 2008 The Instrument Choice Dilemma in the Environmental Field: An Experimental Approach to the Effect of Regulation on the Formation of Social Norms. Israel (with Oren Perez). **Israel National Science Foundation ISF**
- 2005 – 2007 Labor Laws, Employment Contracts and Collective Agreements: An Experimental Survey of Israeli Employees' Attitudes toward Legality in the Workplace. **EU International Reintegration Grant (Marry Currie)**
- 2005 – 2006 Research Grant (with David Hann). **Institute for the Study of the Banking Industry**

### **Honors and Fellowships**

- 2011 – 2013 Edmond J. Safra Center for Ethics at Harvard University
- 2008 The Zeltner Award for the Young Scholar – Tel-Aviv University and the Rotary Foundation
- 2007 – 2010 Alon Fellowship – Israel's Counsel for Advancing Science
- 2003 Liberty Fund, DC, Honorarium
- 2002 – 2003 UC Berkeley Graduate Division, Fellowship
- 2002 George Mason University, Honorarium
- 2001 – 2004 Institute for Humane Studies, Research Fellowship
- 2003 – 2004 JSP / Graduate Division Department Level Fellowships
- 2001 – 2002 JSP / Graduate Division Department Level Fellowships
- 2000 – 2004 John M. Olin Research Fellowship in Law and Economics
- 2000 Society of Psychological Study of Social Issues
- 1999 – 2001 Fulbright (U.S-Israel) Doctoral Fellowship
- 1999 – 2000 The Rothschild Foundation - *Yad Hanadiv* - Doctoral Fellowship

### **Academic Activities**

- 2016 – 2020 Member of Israel's Young Academy of Sciences

- 2016 – 2017 Justice and Ethics Group for the Behavioral Science and Policy Association in support of the White House Social and Behavioral Science Team (WH SBST).
- 2016 European Journal of Law and Economics Editorial Board
- 2015 – 2016 Organizer of a Multi-Disciplinary Group on Deliberative and Non-Deliberative Choices and Public Policy (funded by BIU Provost)
- 2015 – 2018 Co-Director (with Dr. Raanan Sulziano Keinan) ERC Funded Behavioral and Experimental Research Group on Proportionality Judgments (6 researchers) (PI Mota Kreminzer)
- 2015 Co-Director (with Yotam Margalit) Research Group on Reform in Public Sector and Employment Relationship in Israel (Funded by the Israel Democracy Institute)
- 2015 Higher Academic Council Bar Ilan ; University Appeals Committee
- 2014 Senior Research Fellow, Israeli Institute of Democracy, starting 2014
- 2012 Editorial Board of Regulation & Governance
- 2010 Member of the Hiring Committee
- 2014 Member of the Program Committee ISNIE, Harvard University 2015
- 2005 – 2010 Member of Graduate Program Committee

## International Conferences and Workshops: Organized

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|------|---|
| 2016 | Co-Organizer (with Eyal Peer and Oren Perez) International conference on deliberative and non-deliberative choices and public policy                            |
| 2016 | Co Organizer (with Ra'anan Sulziano Keinan and Talia Steiner) ERC Expert workshop on behavioral and experimental approaches to Proportionality                  |
| 2013 | Co-Organizer (with Ilana Ritov, Tehila Kogut, Doron Teichman and Eyal Zamir).Behavioral Analysis of Law: Motivation, Cognition and Moral Judgments (ISF Funded) |
| 2009 | Co-Organizer (with Oren Perez) International workshop on Regulation (Funded by the ISF)   |
| 2006 | Co-organizer (with Alon Harel) International Conference on Social Norms and Legal compliance (Funded by the EU Grant)   |

## Presentation in International Conferences and Workshops

- The ethical perils of codes of conduct written in a personal, informal language (Maryam Koachaki and Francesca Gino) American Law and Economics Association **Yale University** May 2017; in Symposium on Cheating in the Workplace: New Directions in Theory and Research **Academy of Management** Conference Atlanta Aug 2017; Experimental Social Psychology Boston Oct 2017
- Regulating Good People in Subtle Conflict of interest Situations: Wink the Nudge **Utrecht University** May 2017
- The law and Economics of Good and Bad People, Key Note Panel Italian Law and Economics, **U Turin** Dec 2016
- The Law of Good People **Oxford University** The center for Scoio Legal Studies Oct 2016

- Behavioral Insight Teams : Legal and Ethical Perspectives BX2016 **Harvard University** June 2016
- Can we Regulate Good People? (with Eliran Halali) in The Annual Conference of Empirical Legal Studies, **Washington U St. Louis** Oct 2015; Inaugural European Empirical Legal Studies Conference, **U of Amsterdam** June 2016;
- Formal and Social Enforcement in Response to Individual vs. Corporate Transgressions" ( with Uriel Haran and Doron Teichman) in The Annual Conference of Empirical Legal Studies, **Washington U St. Louis** Oct 2015 (Doron)
- Regulating Situational and Intentional Wrong-Doers, TILEC **Tilburg University** Sept 2015
- The Law of Good People: Challenging States' Ability to Regulate Human Behavior, **Notre Dam U** Dublin July 2015
- 'Anchoring Legal Standards' (with Doron Teichman and Amos Schur) in **The 9<sup>th</sup>** Annual Conference of Empirical Legal Studies, **UC Berkeley** Nov 2014. American Law and Economics Association May 2015
- 'Behavioral Insights on Employee Mobility in the Hi-Tech Industry', in The Non-Compete Workshop, the Max Plank Institute for the Study of Innovation, **Munich**, Nov 2014.
- 'The Law of Bad and Good People' in Workshop on Individual Differences in Law, **Notre Dam in London** June 2014.
- Representing Israel (with Prof. Ilana Ritov) Inauguration meeting of the Global Empirical Legal Studies , **Cornell University** June 2014
- 'Behavioral Tradeoffs' (with Orly Lobel) in *Workshop – Nudging in Europe: what can Law Learn from Behavioral Science*, **University of Liege, Belgium** Dec 2014.
- 'Expressive effects of Ethical codes: An Experimental Survey of U.S employees' Interpretation, understanding and implementation of institutional ethical policies' (With Francesca Gino and Maryam Kaouchaki) in **Edmond J. Safra Center Harvard Law School**.

- 'Behavioral Equity' (with Henry Smith) in *What Makes Intervention Legitimate? 31st Seminar on New Institutional Economics*, **Weimar, Germany**, June 2013; *The Law and Econ Workshop* of **Harvard University**, Feb 2014; *Faculty workshop* of the **IDC Herzeliya And Tel Aviv University** Law Schools
- 'Legal Ambiguity and Self Interest: The role of Dual-Process Interpretation in Implicit Corruption' (with Mazarin Banaji and Greg Willard) in *American Association of Law and Society conference*, **Boston**, May 2013.
- 'An Experimental Analysis of the Effect of Good Faith, Legal Specificity and Probability of Sanctioning on Compliance and Performance' (With Henry Smith and Constantine Boussalis) in *American Association of Law and Society conference*, **Boston**, May 2013; *Conference of Empirical Legal Studies*, **University of Pennsylvania**, October 2013; *American Law & Economics (Henry) Private Law Workshop*, **U Penn Law School**, May 2014.
- 'Optimizing the Efficacy of Law in Curbing Misconducts in the Pharmaceutical Industry' (with Rebecca Gauthier & Troy Schuller) in *American Association of Law and Society conference*, **Boston**, May 2013. [Invited Paper for Symposium J. Law, Medicine & Ethics].
- 'Bounded Ethicality and the Law: A Proposed Framework for the incorporation of Ethical Decision Making Research into Behavioral Law and Economics' in *Law and Market Behavior Conference*, **University of Notre Dame**, April 2013.
- 'Commonsense Morality and the Ethics of Killing in War: An Experimental Survey of the Israeli Population' (with Yitzhak Benbaji and Amir Falk) in *Empirical Legal Studies Conference*, **Stanford University**, 2012.
- 'Perception of Legality, Dual Process Reasoning, and Ethical Decision-Making' in *PCW, Academy of Management Annual Conference*, **Boston**, August 2012.
- 'The Effect of Specificity and Monitoring on Compliance, Performance and Innovation' in *Gruter Institute Conference*, **Lake Tahoe**, May 2012.
- 'Reference Points and Contract Interpretation: An Empirical Examination' (With Doron Teichman and Amos Schur) in *American Law and Economics Annual Meeting* **Stanford university** 2012 (Doron); *Boston University Law School Faculty*



*Workshop*, **Boston**, April 2012; *UC Berkeley Law and Econ Workshop*, **Berkeley University**, October 2012.

- 'Motivating Environmental Action in an Heterogeneous Regulatory Environment: Framing, Crowding out and Institutional Effects' (With Oren Perez) in *Annual Meeting of the Society of Environmental Law and Economics*, **University of Amsterdam**, June 2011 (Oren).
- 'Are all Contractual Obligations Created Equal?' (with Doron Teichman) in *American Law and Economics Association*, **Columbia University**, May 2011; *A joint ETH Zurich Workshop*, (University of Zurich, University of St. Gallen and University of Lucerne Law and Economics), **Zurich**, February 2011; and *Conference on Empirical Legal Studies*, **Yale University**, November 2010.
- 'The Incentives Matrix: Experimental Studies of the Comparative Effectiveness of Enforcement Systems' (with Orly Lobel) in *American Bar Foundation*, **Chicago**, November 2010; *Yale-Stanford Junior Faculty Forum*, **Yale**, June 2010; *American Law and Economics Association*, **Princeton**, May 2010; *Building Theory through Empirical Legal Studies*, **UC Berkeley**, April 2009.
- 'Decentralized Enforcement Techniques' (with Orly Lobel) in *Law & Society Annual Meeting*, **Chicago**, May 2010.
- 'The Complexity of Disentangling Intrinsic and Extrinsic compliance Motivations: Theoretical and Empirical Insights from the Behavioral Analysis of Law' in *Washington U at St. Louis Round Table on For Love or Money*, **Washington**, March 2010.
- 'Legal Uncertainty as an Authenticity Enhancing Device' (with Shachar Lifshitz) in *Behavioral Analysis of Law*, **Haifa University**, December 2009; *ILSA, IDC Herzeliya*, December 2010.
- 'What Employees Really Want' (with Amir Falk and Miri Katz) in *Empirical Legal Studies Conference*, **Tel Aviv University**, March 2009; *Law & Society Annual Meeting*, **Chicago**, May 2010.

- 'How Law Changes the Environmental Mind: An Experimental Study of the Effect of Legal Norms on Moral Perceptions and Civic Enforcement' (With Oren Perez) in *ILSA, Hebrew University of Jerusalem*, December 2008.
- 'Are all Legal Probabilities Created Equal' (with Doron Teichman) in *Empirical and Behavioral Analysis of Criminal law, Hebrew University of Jerusalem*, May 2008; *Boston University Law and Economics Workshop, Boston*, September 2008; *European Law and Economics* (Presented by Doron), **Rome**, September 2009; *Max Planck Institute for Human Development, Berlin*, September 2009; *Max Planck Institute for Collective Goods, Bonn*, September 2009.
- 'Mandated Justice: The potential promise and possible pitfalls of mandating procedural justice' (with Tom Tyler) in *Empirical Legal Studies Annual Conference, Cornell University*, September 2008; *American Law and Society Association* (Tom), **McGill University**, May 2008; **Hebrew University of Jerusalem**, 2010.
- 'Decentralized Enforcement in the Workplace: An Experimental Analysis of the interrelationship between the State, the Organization and the Individual Employee' (with Orly Lobel) in *American Law and Society Association- Workshop on Regulation in Humboldt University*, , July 2007.
- 'The Misperception of Norms: The Psychology of Bias and the Economics of Equilibrium' (with Robert D. Cooter, Michal Feldman), *American Law and Economics Association* (Robert), **Harvard University**, May 2007)
- 'Are all Legal Dollars Created Equal' (with Doron Teichman) in *Euro-Journal of Empirical Legal Studies, Berlin*, July 2007.
- 'Social Norms and Legal Ambiguity: An Experimental Analysis of the Rule vs. Standard Dilemma' (with Alon Harel) in *Behavioral and Experimental Law and Economics, The Hebrew University of Jerusalem*, June 2006; *Max Plank Institute for the Study of Collective Goods, Bonn*, January 2007.
- 'The Expressive Function of the Law: Legality, Cost, Intrinsic Motivation and Consensus' in *The First Conference of Empirical Legal Studies, University of Texas*, October 2006.

- *XVIII World Congress on Labor law and Social Security*, **Sorbonne**, September 2006.
- 'The Behavioral Foundations of Trade Secrets: Tangibility, Authorship and Legality' in *IP in the Workplace*, **IDC Herzliya**, December 2005.
- 'Behavioral and Social Mechanisms that Undermine Legality in the Workplace: Examining The Efficacy of Trade-Secrets Laws Among Knowledge Workers in Silicon Valley' in *Workshop on the Law and Economics of Intellectual Property*, **LIUC**, Italy, July 2005; *Law and Society 10th Summer Institution*, **Berkeley University**, July 2003.
- 'The Behavioral Foundations of Trade Secrets: Tangibility, Authorship and Legality' in *Law and Society Annual Meeting*, **Chicago**, May 2004.
- 'The Behavioral Foundations of the Expressive Function of the Law' in *Law and Society Annual Meeting*, **Chicago**, May 2004.
- 'Old Wine for the "New" Norms Literature, The Social Psychology of Social Norms and Legal Compliance in *The Law and Economics of Irrational Behavior*, **George Mason University**, November 2002.
- 'An Experimental Approach to the Study of Normative Failures: Divulging of Trade Secrets by Silicon Valley Employees in *Law and Society Association Annual Meeting* **University of British Columbia**, June 2002.
- 'Perceptions of Human Capital, Normative Control and Fairness: An Experimental Approach to Silicon Valley Trade-Secret Practices' in *Law, Economics and Psychology*, **UC Berkeley**, April 2002.
- 'Control or Security, Therapeutic Approach to the Freedom of Contracts' in *Second International Conference on Therapeutic Jurisprudence*, **University of Cincinnati**, May 2001.
- 'Motivational Jurisprudence and legal Policy' in *Annual Meeting of The Society of Psychological Study of Social Issues*, **University of Minnesota**, June 2000.

## **Publications**

### *Books*

[The Law of Good People: Challenging States' Ability to Regulate Human Behavior \(Cambridge University Press 2017\)](#)

1. [Regulating Good People in Subtle Conflict of Interest Situations \(with Eliran Halali\) J. of Business Ethics \(2017\)](#)
2. [Justice and Ethics White Paper: Combatting Biased Decision Making and Promoting Justice and Equal Treatment \(with Sah, S., Tannenbaum, D., Cleary, H., Glaser, J., Lerman, A., MacCoun, R., Maguire, E., Slovic, P., Spellman, B., Spohn, C., Winship, C.\) Behavioral Science & Policy Journal \(2017\)](#)
3. [An Experimental Analysis of the Effect of Good Faith, Legal Specificity and Probability of Sanctioning on Compliance and Performance \(With Henry Smith and Constantine Boussalis\) Regulation and Governance \(2017\)](#)
4. [Formal and Social Enforcement in Response to Individual vs. Corporate Transgressions" \(with Uriel Haran and Doron Teichman\) J. Empirical Legal Studies \(2017\)](#)
5. [Rule Orientation and Behavior: Development and Validation of a Scale Measuring Individual Acceptance of Rule Violation \(with Adam Fine, Benjamin Von Rooji, Shaul Shavlie and Elizabeth Cauffman\) Psychology, Public Policy & Law \( 2017\)](#)
6. [Non Verbal Market Manipulation and Consumer Protection Law \(with Shmuel Becher\) forthcoming Cardozo Law Review \(2017\)](#)
7. [Anchoring Legal Standards \(with Doron Teichman and Amos Schur\). J. EMPIRICAL LEGAL STUDIES 2016\]](#)
8. [Blinding the Law: The Potential Virtue of Legal Uncertainty \(With Shahar Lifshits\). In: Robertson, C.T., Kesselheim, A.S. \(Eds.\), Blinding as a Solution to Bias: Strengthening Biomedical Science, Forensic Science, and Law. Academic Press, 345-361. \(2016\)](#)

9. [Commonsense Morality and the Ethics of Killing in War: An Experimental Survey of the Israeli Population, LAW & Ethics of Human Rights \(2015\) \(with Itschak Benbaji and Amir Falk\).](#)
10. [Behavioral Trade-Off, in Nudging and the Law - What Can EU Law Learn From Behavioural Sciences? \(Alberto Alemanno and Anne-Lise Sibony Eds., Hart Publishing, 2015\) \(with Orly Lobel\).](#)
11. [A Call for an Integrative Understanding of the Mechanisms Generating Employment Discrimination, Law & Ethics of Human Rights \(2015\) \(with Tamar Kricheli-Katz\).](#)
12. [Behavioral ethics meets behavioral law and economics, in Handbook of Behavioral Law and Economics \(Eyal Zamir and Doron Teichman Eds. Oxford University Press, 2014\).](#)
13. [The Regulation of Recycling in Israel: An Empirical Study of the Demographic and Behavioral Aspects of Recycling Policy, 29\(2\) Mechkari Mishpat \(forthcoming, 2014\) \(with Yuval Feldman Keren Shmueli & Oren Perez\) \(in Hebrew\).](#)
14. [Behavioral Equity, 170\(1\) Journal of Institutional and Theoretical Economics 137 \(2014\) \(with Henry Smith\).](#)
15. [Reference Points and Contract Interpretation: An Experimental Examination, 10\(3\) J. Empirical Legal Studies 512 \(2013\) \(with Amos Schurr & Doron Teichman\).](#)
16. [Curbing Misconducts in the Pharmaceutical Industry: Insights from Behavioral Ethics and the Behavioral Approach to Law , 40 J. Law, Medicine & Ethics 620 \(2013\) \(with Yuval Feldman Rebecca Gauthier & Troy Schuller\).](#)
17. [Motivating Environmental Action in a Pluralistic Regulatory Environment \(with Oren Perez\) Law & Society Review \(2012\).](#)
18. [Mandated Justice: The potential promise and possible pitfalls of mandating procedural justice \(with Tom Tyler\) Regulation and Governance \(2012\)](#)
19. [---Law and Economics of Employment law \(with Orly Lobel and Lilach Luria\) Handbook of Law & Economics in Israel \(Uriel Prokachia Ed. 2012\).](#)

20. [Individuals as Enforcers: the Design of Employee Reporting Systems \(with Orly Lobel\), in Explaining Regulatory Compliance: Business Responses to Legal, Voluntary and Transnational Regulation 263 \(Elgar Press 2012\).](#)
21. [Are all Contractual Obligations Created Equal \(with Doron Teichman\) 100 The Georgetown Law Journal 5 \(2011\).](#)
22. [Behind the veil of Legal Uncertainty \(with Shachar Lifshitz\) 74 J. Law and Contemporary Problems \(2011\).](#)
23. [What Do Workers Really Want \(with Amir Falk and Miri Katz\), 15 \(1\) Employee Rights & Employment Policy Journal \(2011\).](#)
24. [The Complexity of Disentangling Intrinsic and Extrinsic Compliance Motivations: Theoretical and Empirical Insights from the Behavioral Analysis of Law, 11 Wash U J. of Law and Policy \[Symposium --For Love or Money\] \(2011\).](#)
25. [Toward a Behaviorally Responsive Regulation, Handbook of Regulation \(Elgar Press 2011\).](#)
26. [The Incentives Matrix: The Comparative Effectiveness of Rewards, Liabilities, Duties and Protections for Reporting Illegality \(With Orly Lobel\), 87 Texas Law Review \(2010\).](#)
27. [Law and Psychology: Some Thoughts on the Future of the Field, 12 Law & Business 267 \(2010\).](#)
28. [How Law Changes the Environmental Mind: An Experimental Study of the Effect of Legal Norms on Moral Perceptions and Civic Enforcement \(With Oren Perez\), 36\(4\) J. Law & Society 501 \(2009\).](#)
29. [Are all Legal Probabilities Created Equal \(with Doron Teichman\), 84\(4\) NYU Law Review 980 \(2009\).](#)
30. [Equality in Triangular Relationship in Israel, Empirical and Doctrinal Perspectives \(with Ronit Nadiv\) Law, Labor and Society 153 \(Guy Mondlak Ed. TAU Press, 2010\). \(In Hebrew\).](#)
31. [Ex Ante vs. Ex-Post: Optimizing State Intervention in Exploitive Triangular Employment Relationship, 30\(4\) Comparative Labor Law and Policy 751 \(2009\).](#)
32. [The Expressive Function of the Trade Secret Law: Legality, Cost, Intrinsic Motivation and Consensus, 6\(1\) Journal of Empirical Legal Studies 177, \(2009\).](#)

33. [---The Psychology of Conflict of Interests in the Public Sector, in Conflict of Interests in the Public Sector in Israel \(Daphna Barak-Erez, Doron Navot and Mordechai Kreminzer, Eds, 2009\) \(in Hebrew\).](#)
34. [The Misperception of Norms: The Psychology of Bias and the Economics of Equilibrium \(with Robert D. Cooter and Michal Feldman,\) Review of Law & Economics \(2009\).](#)
35. [Behavioral versus Institutional Antecedents of Decentralized Enforcement: An Experimental Approach \(with Orly Lobel\), 2\(2\) Regulation & Governance 165 \(2008\).](#)
36. [Social Norms, Self-Interest and Ambiguity: An Experimental Analysis of the Rule vs. Standard Dilemma \(with Alon Harel\), Review of Law & Economics \(2008\).](#)
37. [Are all Legal Dollars Created Equal \(with Doron Teichman\), 102\(1\) Northwestern University Law Review \(2008\).](#)
38. [File Sharing Law and Norms, \(with Janice Nadler\), 43 San Diego Law Review 577 \(2006\).](#)
39. [The Behavioral Foundations of Trade Secrets: Tangibility, Authorship and Legality, 3\(2\) Journal of Empirical Legal Studies 197 \(2006\).](#)
40. [A Psychological Approach to Trade Secrets: Legality, Efficiency and Morality, 3 Law and Business 189 \(2005\) \(in Hebrew\).](#)
41. [Some Well-Aged Wines for the "New Norm" Bottles , Implications of Social Psychology to Law and Economics \(with Robert J. MacCoun\), The Law and Economics of Irrational Behavior \(Francesco Parisi and Vernon Smith \(eds.\), Stanford University Press 2005\).\).](#)
42. [An Experimental Approach to the Study of Normative Failures: Divulging of Trade Secrets by Silicon Valley Employees, Journal of Law, Technology and Policy 105 \(2003\).](#)
43. *An Experimental Approach to the Study of Social Norms: The Distribution of Intellectual Property in the Workplace*, 10 **JOURNAL OF INTELLECTUAL PROPERTY LAW** 59 (2002).

44. *Symposium: The Varieties Of Therapeutic Experience Excerpts From The Second International Conference On Therapeutic Jurisprudence: Control or Security: A Therapeutic Approach To The Freedom Of Contract*, 18 **TOURO L. REV.** 503 (2002).

*Papers Under Review / Revision*

- Curbing Organizational Corruption: to Reduce Misconduct, add Behavioral Ethics to your Toolbox *Behavioral Science and Policy Special Volume on Corruption [Revise and Resubmit]*
- The ethical perils of codes of conduct written in a personal, informal language (Maryam Koachaki and Francesca Gino) PNAS (revise and resubmit)
- Why Israelis Discriminate? (With Tammy Krichelli-Katz and Haggay Porat) [under revisions J. of Empirical Legal Studies]
- Legal Socialization and the Ethics of Gray (with Benjamin Van Rooji, Adam Fine, Shaul Shalvie) [Under Review Psychology Public and Law].

*Work in Progress / (Data Collection Completed or in Progress)*

- Revisiting Ambiguity in Contracts (with Henry Smith and John Golden)
- Legal Ambiguity and Self Interest: The role of Dual-Process Interpretation in Implicit Corruption (with Mazarin Banaji and Eliran Halali).
- Effect of Nation Law on Tolerance in Israel (with Neta Barak Koren)
- Expressive effects of ethical codes: An experimental survey of U.S employees' interpretation, understanding and implementation of institutional ethical policies (with Francesca Gino and Maryam Koachaki).
- Behavioral Engineering and the Law (with Orly Lobel).



- Joint vs. Separate Evaluation in Judicial Decision Making (with Doron Teichman and Amos Schur)
- Behavioral and Experimental Approaches to Proportionality Judgments (with Mota Kreminzer, Raanan Sulziano-Keinan, Talia Steiner, Marian Mostenok, Hadar Arditi)
- Two stage decisions in courts (with Shay N. Lavie)

#### Non-Refereed Publications

- *The Incentive Matrix* (with Orly Lobel) INNOVATIONS (2010)
- *Are All Legal Probabilities created Equal* (With Doron Teichman) NYU Legal Workshop (2010).
- *Introduction to symposium on Law and Social Norms* (with Ben Deporter), REVIEW OF LAW AND ECONOMICS (2009)
- *National Report on the Regulation of Triangular Relationships in Israel* (with Ronit Nadiv), of XVIII World Congress of Labor and Social Security Law, Paris, September 2006.
- *Attitudes and Behavior*, ENCYCLOPEDIA OF LAW AND SOCIETY AMERICAN AND GLOBAL PERSPECTIVES, SAGE Publications, 2006.

#### **Dissertation Topic**

Confidential Know-How Sharing and Trade-Secrets Laws: Studying the Interaction between Legality, Social Norms and Justice among High-Tech Employees in Silicon Valley (available online through Proquest).

Dissertation Committee: Robert D. Cooter (co-chair); Robert J. MacCoun (co-chair); Philip E. Tetlock.

#### **Courses**

Employment / labor law; IP in the Workplace; Law and Psychology; Behavioral Law and Economics; Law and Rationality, Research Methods, Conflict of Interests; Empirical Legal Studies

### **Professional Memberships**

American Law and Society Association; Israeli Bar; Empirical Legal Studies Association; American Law and Economics Association

### **PhD Students**

Tehilla Rozenszig (with Miriam Biton)

Noa Yosef (with Hadar Danzig-Rozenberg)

Sima Kremer (with Alon Harel)

Lior Mashaali (with Shahar Lifshits)

Adi Ben Zeev (with Talia Fisher)

Neta Nadiv

Idit Solomon (MA)

יוני 17

## הצהרת נגישות – בר - אילן

### אמצעי נגישות:

- הטקסטים כוללים כותרות לטובת קריאה נוחה ואפקטיבית יותר לעיוורים הנעזרים בטכנולוגיות קוראות מסך.
  - הגופנים הם מסוג sans serif ובניגודיות המאפשרת קריאה נוחה יותר.
  - מאחורי כל תמונה וטבלה מופיע תיאור טקסטואלי, המוקרא לגולשים שנעזרים בתוכנת הקראה.
  - הקישורים במסמך בעלי שמות משמעותיים, מודגשים בצבע ובקו תחתון במעבר עכבר.
- המסמך נבדק על ידי יועץ הנגישות [הראל חייט](#) מענבר נגישות ונמצא נגיש לאנשים עם מוגבלויות על פי הנחיות הנגישות המקובלות בעולם: [Web Content Accessibility Guidelines 2.0](#) ברמה AA.
- אמצעים אלו מסייעים לעיוורים, לקויי ראייה ואנשים עם מוגבלויות שונות להפוך כל מסמך לנגיש באמצעות תוכנות הקראה וטכנולוגיות מסייעות ואף מאפשרים המרה לכתב ברייל – אם נתקלתם בבעיה במסמך אנא הפנו את תשומת ליבנו ויחד נאפשר לכולם להנות מהתכנים ברמה שווה.

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